**Financial Statements** 

Years Ended December 31, 2014 and 2013



## **Financial Statements**

Years Ended December 31, 2014 and 2013

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1665 Elk Blvd. Des Plaines, IL 60016



### **Independent Auditor's Report**

Board of Directors Pulmonary Fibrosis Foundation Chicago, Illinois

We have audited the accompanying financial statements of Pulmonary Fibrosis Foundation, which comprise the statement of financial position as of December 31, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pulmonary Fibrosis Foundation as of December 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Emphasis of Matter Regarding Restatement

USA, LLA

As discussed in Note 14 to the financial statements, certain errors resulting in an understatement of amounts previously reported for grants payable and grant expense as of December 31, 2013 were discovered by management of the Foundation during the current year. Accordingly, amounts reported for grants payable and grant expense have been restated in the 2013 financial statements now presented, and an adjustment has been made to net assets as of December 31, 2013 to correct the error. Our opinion is not modified with respect to that matter.

#### Other Matter

The 2013 financial statements of Pulmonary Fibrosis Foundation were audited by SS&G, Inc. whose directors and professional staff joined BDO USA, LLP as of January 1, 2015, and has subsequently ceased operations. SS&G, Inc.'s report dated September 29, 2014 expressed an unmodified opinion on those statements.

July 29, 2015



## **Statements of Financial Position**

| December 31,                                    | 2014            | 2013            |
|---|-----------------|-----------------|
|   |                 | RESTATED        |
| Assets  |                 |                 |
| Current Assets                                  |                 |                 |
| Cash and cash equivalents                       | \$<br>1,839,561 | \$<br>1,298,224 |
| Certificates of deposit                         | 1,403,141       | 1,398,735       |
| Accounts receivable                             | -               | 34,888          |
| Contributions receivable                        | 399,290         | 119,511         |
| Pledges receivable                              | 356,765         | 80,000          |
| Prepaid expenses                                | 101,091         | 53,746          |
| Total Current Assets                            | 4,099,848       | 2,985,104       |
| Net Property and Equipment                      | 37,307          | 20,145          |
| Other Assets                                    |                 |                 |
| Certificates of deposit                         | 856,396         | 853,406         |
| Investments                                     | 134,933         | 87,753          |
| Deposits  | 16,440          | 16,440          |
| Website, net of amortization of \$9,773 and \$0 |                 |                 |
| in 2014 and 2013, respectively                  | 55,383          | -               |
| Total Other Assets                              | 1,063,152       | 957,599         |
| Total Assets                                    | \$<br>5,200,307 | \$<br>3,962,848 |

## **Statements of Financial Position**

| December 31,                                | 2014            | 2013            |
|---|-----------------|-----------------|
|   |                 | RESTATED        |
| Liabilities and Net Assets                  |                 |                 |
|   |                 |                 |
| Current Liabilities                         |                 |                 |
| Current portion of capital lease obligation | \$<br>7,013     | \$<br>-         |
| Accounts payable                            | 79,767          | 322,794         |
| Grants payable                              | 322,500         | 132,500         |
| Accrued liabilities                         | 156,591         | 9,443           |
| Deferred revenue                            | 6,601           | -               |
| Deferred rent                               | 14,500          | 13,593          |
|   |                 |                 |
| Total Current Liabilities                   | 586,972         | 478,330         |
|   |                 | _               |
| Long-Term Liabilities                       |                 |                 |
| Capital lease obligation                    | 21,788          | -               |
| Less current portion                        | (7,013)         |                 |
|   |                 |                 |
| Total Long-Term Liabilities                 | 14,775          |                 |
| Total Liabilities                           | 601,747         | 478,330         |
| Total Elabilities                           | 001,747         | 470,000         |
| Net Assets                                  |                 |                 |
| Unrestricted                                | 3,019,815       | 2,924,020       |
|   |                 |                 |
| Temporarily restricted                      | 1,578,745       | 560,498         |
| Total Net Assets                            | 4,598,560       | 3,484,518       |
| Total Not 7133013                           | 4,370,300       | 5,707,510       |
| Total Liabilities and Net Assets            | \$<br>5,200,307 | \$<br>3,962,848 |

### Statements of Activities

| December 31,                   | 2014 |           |    |           |    |           |  |  |  |  |
|--------------------------------|------|-----------|----|-----------|----|-----------|--|--|--|--|
|                                | U    | Total     |    |           |    |           |  |  |  |  |
| Revenues Gains and             |      |           |    |           |    |           |  |  |  |  |
| Other Support                  |      |           |    |           |    |           |  |  |  |  |
| Public support:                |      |           |    |           |    |           |  |  |  |  |
| Contributions                  | \$   | 1,791,268 | \$ | 570,615   | \$ | 2,361,883 |  |  |  |  |
| Contributions in-kind          |      | 32,151    |    | -         |    | 32,151    |  |  |  |  |
| Sponsorship                    |      | 1,701,178 |    | 709,150   |    | 2,410,328 |  |  |  |  |
| Special events revenue         |      | 526,064   |    | 44,929    |    | 570,993   |  |  |  |  |
| Total public support           |      | 4,050,661 |    | 1,324,694 |    | 5,375,355 |  |  |  |  |
| Other revenues:                |      |           |    |           |    |           |  |  |  |  |
| Sale of goods                  |      | 23,702    |    | -         |    | 23,702    |  |  |  |  |
| Miscellaneous                  |      | 5,860     |    | -         |    | 5,860     |  |  |  |  |
| Total other revenues           |      | 29,562    |    | -         |    | 29,562    |  |  |  |  |
| Investment income:             |      |           |    |           |    |           |  |  |  |  |
| Interest and dividends         |      | 11,028    |    | -         |    | 11,028    |  |  |  |  |
| Unrealized gain on investments |      | 10,882    |    | -         |    | 10,882    |  |  |  |  |
| Total investment income        |      | 21,910    |    | -         |    | 21,910    |  |  |  |  |
| Total revenues                 |      | 4,102,133 |    | 1,324,694 |    | 5,426,827 |  |  |  |  |

306,447

4,408,580

(306,447)

1,018,247

5,426,827

Released from restriction

Total Revenues, Gains, and Other Support

### **Statements of Activities**

| December 31, | 2014 |
|--------------|------|
|              |      |

|                                 | П  | nrestricted    | emporarily<br>Restricted | Total           |
|---------------------------------|----|----------------|--------------------------|-----------------|
|                                 |    | iii esti ieteu | NC3111C1CG               | Total           |
| Operating Expenses              |    |                |                          |                 |
| Program:                        |    |                |                          |                 |
| Advocacy                        | \$ | 79,617         | \$<br>-                  | \$<br>79,617    |
| Care center network             |    | 574,614        | -                        | 574,614         |
| Outreach and awareness          |    | 345,822        | -                        | 345,822         |
| Patient communication center    |    | 290,013        | -                        | 290,013         |
| Patient registry                |    | 711,911        | -                        | 711,911         |
| Physician and patient education |    | 187,414        | -                        | 187,414         |
| PFF Summit                      |    | 189,568        | -                        | 189,568         |
| Program support                 |    | 327,334        | -                        | 327,334         |
| Research                        |    | 435,175        | -                        | 435,175         |
| Support groups                  |    | 97,934         | -                        | 97,934          |
| Total program                   |    | 3,239,402      | -                        | 3,239,402       |
| Management and general          |    | 441,555        | -                        | 441,555         |
| Fundraising                     |    | 631,828        | -                        | 631,828         |
|                                 |    |                |                          |                 |
| Total Operating Expenses        |    | 4,312,785      | -                        | 4,312,785       |
| Change in Net Assets            |    | 95,795         | 1,018,247                | 1,114,042       |
| Net Assets, beginning of year   |    | 2,924,020      | 560,498                  | 3,484,518       |
| Net Assets, end of year         | \$ | 3,019,815      | \$<br>1,578,745          | \$<br>4,598,560 |

### **Statement of Activities**

| December 31,                   | 2013     |           |    |           |    |           |  |  |  |  |  |
|--------------------------------|----------|-----------|----|-----------|----|-----------|--|--|--|--|--|
|                                | RESTATED |           |    |           |    |           |  |  |  |  |  |
|                                |          |           | Te | mporarily |    |           |  |  |  |  |  |
|                                | Uı       | Total     |    |           |    |           |  |  |  |  |  |
| Revenues, Gains, and           |          |           |    |           |    |           |  |  |  |  |  |
| Other Support                  |          |           |    |           |    |           |  |  |  |  |  |
| Public support:                |          |           |    |           |    |           |  |  |  |  |  |
| Contributions                  | \$       | 1,659,740 | \$ | 83,653    | \$ | 1,743,393 |  |  |  |  |  |
| Contributions in-kind          |          | 52,644    |    | -         |    | 52,644    |  |  |  |  |  |
| Sponsorship                    |          | 830,570   |    | 350,000   |    | 1,180,570 |  |  |  |  |  |
| Private grants                 |          | 1,000     |    | -         |    | 1,000     |  |  |  |  |  |
| Special events revenue         |          | 545,534   |    | 19,380    |    | 564,914   |  |  |  |  |  |
| Total public support           |          | 3,089,488 |    | 453,033   |    | 3,542,521 |  |  |  |  |  |
| Program service fees:          |          |           |    |           |    |           |  |  |  |  |  |
| Registration                   |          | 118,860   |    | -         |    | 118,860   |  |  |  |  |  |
| Total program service fees     |          | 118,860   |    | -         |    | 118,860   |  |  |  |  |  |
| Other revenues:                |          |           |    |           |    |           |  |  |  |  |  |
| Sale of goods                  |          | 15,495    |    | -         |    | 15,495    |  |  |  |  |  |
| Miscellaneous                  |          | 1,070     |    | -         |    | 1,070     |  |  |  |  |  |
| Total other revenues           |          | 16,565    |    | -         |    | 16,565    |  |  |  |  |  |
| Investment income:             |          |           |    |           |    |           |  |  |  |  |  |
| Interest and dividends         |          | 12,753    |    | -         |    | 12,753    |  |  |  |  |  |
| Realized loss on investments   |          | (10,492)  |    | -         |    | (10,492)  |  |  |  |  |  |
| Unrealized gain on investments |          | 16,182    |    | -         |    | 16,182    |  |  |  |  |  |
| Total investment income        |          | 18,443    |    | -         |    | 18,443    |  |  |  |  |  |
| Total revenues                 |          | 3,243,356 |    | 453,033   |    | 3,696,389 |  |  |  |  |  |
| Released from restriction      |          | 290,679   |    | (290,679) |    | -         |  |  |  |  |  |
| Total Revenue, Gains           |          |           |    |           |    |           |  |  |  |  |  |
| and Other Support              |          | 3,534,035 |    | 162,354   |    | 3,696,389 |  |  |  |  |  |

### **Statement of Activities**

| December 31,                     | 2013     |             |    |           |    |           |  |  |  |  |  |
|----------------------------------|----------|-------------|----|-----------|----|-----------|--|--|--|--|--|
|                                  | RESTATED |             |    |           |    |           |  |  |  |  |  |
|                                  | Ur       | Total       |    |           |    |           |  |  |  |  |  |
|                                  |          | σστι ιστο α |    | estricted |    |           |  |  |  |  |  |
| Operating Expenses               |          |             |    |           |    |           |  |  |  |  |  |
| Program:                         |          |             |    |           |    |           |  |  |  |  |  |
| Advocacy                         | \$       | 3,162       | \$ | -         | \$ | 3,162     |  |  |  |  |  |
| Care center network              |          | 554,428     |    | -         |    | 554,428   |  |  |  |  |  |
| International program            |          | 285,364     |    | -         |    | 285,364   |  |  |  |  |  |
| Outreach and awareness           |          | 80,418      |    | -         |    | 80,418    |  |  |  |  |  |
| Patient Registry                 |          | 246,166     |    | -         |    | 246,166   |  |  |  |  |  |
| Physician and patient education  |          | 150,254     |    | -         |    | 150,254   |  |  |  |  |  |
| PFF Summit                       |          | 856,052     |    | -         |    | 856,052   |  |  |  |  |  |
| Research                         |          | 648,769     |    | -         |    | 648,769   |  |  |  |  |  |
| Support groups                   |          | 15,614      |    | -         |    | 15,614    |  |  |  |  |  |
| Total program                    |          | 2,840,227   |    | -         |    | 2,840,227 |  |  |  |  |  |
| Management and general           |          | 423,436     |    | -         |    | 423,436   |  |  |  |  |  |
| Fundraising                      |          | 609,013     |    | -         |    | 609,013   |  |  |  |  |  |
| Total Operating Expenses         |          | 3,872,676   |    | -         |    | 3,872,676 |  |  |  |  |  |
| Change in Net Assets             |          | (338,641)   |    | 162,354   |    | (176,287) |  |  |  |  |  |
| Net Assets, beginning of year    |          | 3,262,661   |    | 398,144   |    | 3,660,805 |  |  |  |  |  |
| Net Assets, end of year restated | \$       | 2,924,020   | \$ | 560,498   | \$ | 3,484,518 |  |  |  |  |  |

#### Statements of Functional Expenses

| December 31,                  |    |        |                    |                           |     |                                 |                     |     |                                   |    |            | 2014               |    |         |                   |                  |    |                           |             |    |                  |                         |
|-------------------------------|----|--------|--------------------|---------------------------|-----|---------------------------------|---------------------|-----|-----------------------------------|----|------------|--------------------|----|---------|-------------------|------------------|----|---------------------------|-------------|----|------------------|-------------------------|
|                               |    |        |                    |                           |     |                                 |                     | PF  | ROGRAM                            |    |            |                    |    |         |                   |                  |    |                           | SUPPORT     |    |                  |                         |
|                               | Ad | vocacy | e Center<br>etwork | Outreach and<br>Awareness | Com | Patient<br>munication<br>Center | Patient<br>legistry | and | hysician<br>d Patient<br>ducation | P  | PFF Summit | Program<br>Support | R  | esearch | Support<br>Groups | Program<br>Total |    | Management<br>and General | Fundraising |    | Support<br>Total | Organizational<br>Total |
| Salaries and wages            | \$ | 18,166 | \$<br>289,993      | \$ 76,487                 | \$  | 130,921                         | \$<br>303,269       | \$  | 76,430                            | \$ | 113,110    | \$<br>38,087       | \$ | -       | \$<br>24,912      | \$ 1,071,37      | 5  | 162,697                   | \$ 271,29   | \$ | 433,988          | \$ 1,505,363            |
| Employee benefits             |    | 1,292  | 21,053             | 5,490                     |     | 9,365                           | 21,575              |     | 5,382                             |    | 11,433     | 2,691              |    | -       | 1,722             | 80,00            | )3 | 11,626                    | 19,37       | •  | 31,002           | 111,005                 |
| Payroll taxes                 |    | 1,373  | 18,998             | 5,837                     |     | 9,957                           | 26,322              |     | 5,722                             |    | 15,194     | 2,861              |    | -       | 1,831             | 88,09            | 95 | 12,360                    | 20,60       |    | 32,960           | 121,055                 |
| Accounting                    |    | 264    | 3,652              | 1,122                     |     | 1,914                           | 4,444               |     | 1,100                             |    | 1,650      | 550                |    | 616     | 352               | 15,66            | 4  | 2,376                     | 3,96        | )  | 6,336            | 22,000                  |
| Advertising                   |    | -      | 9,181              | 7,090                     |     | 4,355                           | 8,811               |     | 688                               |    | -          | 9,258              |    | -       | -                 | 39,38            | 13 | 10,874                    | 5,48        | ,  | 16,361           | 55,744                  |
| Bank fees                     |    | -      | -                  | -                         |     | -                               | -                   |     | -                                 |    | -          | -                  |    | -       | -                 | -                |    | 1,795                     | -           |    | 1,795            | 1,795                   |
| Consulting                    |    | 45,100 | 161,253            | 122,735                   |     | 3,873                           | 269,646             |     | 9,315                             |    | 9,600      | 213,675            |    | -       | 125               | 835,32           |    | 58,557                    | 125,59      | 3  | 184,155          | 1,019,477               |
| Contributions in-kind         |    | -      | -                  | -                         |     | 17,113                          | -                   |     | -                                 |    | -          | -                  |    | -       | -                 | 17,11            |    | 15,038                    | -           |    | 15,038           | 32,151                  |
| Depreciation and amortization |    | -      | -                  | 118                       |     | -                               | -                   |     | -                                 |    | -          | 10,137             |    | -       | -                 | 10,25            |    | 20,630                    | 94          |    | 21,575           | 31,830                  |
| Dues and subscriptions        |    | 900    | 15                 | -                         |     | -                               | 15                  |     | 1,341                             |    | -          | 334                |    | 500     | -                 | 3,10             |    | 4,112                     | 6,01        |    | 10,123           | 13,228                  |
| Grants                        |    | -      | 15,000             | -                         |     | -                               | -                   |     | 8,500                             |    | 3,000      | -                  |    | 419,098 | 23,000            | 468,59           |    | -                         | 10          |    | 10               | 468,608                 |
| Insurance                     |    | 157    | 2,167              | 666                       |     | 1,136                           | 2,637               |     | 653                               |    | 979        | 326                |    | 366     | 209               | 9,29             | 96 | 177                       | 2,35        | )  | 2,527            | 11,823                  |
| Interest expense              |    | -      | -                  | -                         |     | -                               | -                   |     | -                                 |    | -          | -                  |    | -       | -                 | -                |    | 2,400                     | -           |    | 2,400            | 2,400                   |
| Internet service              |    | 62     | 856                | 263                       |     | 449                             | 1,042               |     | 258                               |    | 387        | 129                |    | 144     | 83                | 3,67             |    | 557                       | 92          |    | 1,486            | 5,159                   |
| Legal                         |    | -      | -                  | 8,388                     |     | 1,643                           | 9,416               |     | -                                 |    | 810        | 1,125              |    | 383     | 1,103             | 22,86            |    | 26,669                    | 3,61        |    | 30,287           | 53,155                  |
| Meetings and conferences      |    | 293    | 4,062              | 1,245                     |     | 2,124                           | 4,941               |     | 5,048                             |    | 1,831      | 902                |    | 684     | 81                | 21,21            |    | 23,594                    | 4,39        |    | 27,989           | 49,200                  |
| Miscellaneous                 |    | -      | -                  | 15,087                    |     | 59                              | 181                 |     | -                                 |    | -          | -                  |    | -       | 521               | 15,84            |    | 3,801                     | 5,62        |    | 9,422            | 25,270                  |
| Office supplies               |    | 241    | 3,184              | 996                       |     | 1,621                           | 3,787               |     | 1,029                             |    | 1,185      | 1,901              |    | 612     | 199               | 14,75            | 5  | 7,321                     | 3,41        |    | 10,737           | 25,492                  |
| Organization fees             |    | -      | -                  | -                         |     | -                               | -                   |     | -                                 |    | -          | -                  |    | -       | -                 | -                |    | 3,582                     | 2,76        |    | 6,349            | 6,349                   |
| Outside services              |    | 9      | 188                | 249                       |     | 153                             | 188                 |     | 264                               |    | -          | 5,620              |    | 9,000   | -                 | 15,67            |    | 8,947                     | 16,01       |    | 24,961           | 40,632                  |
| Postage                       |    | -      | 5,144              | 15,046                    |     | 194                             | 5,144               |     | 13,061                            |    | -          | 173                |    | 81      | 1,881             | 40,72            |    | 14,927                    | 13,11       |    | 28,041           | 68,765                  |
| Printing                      |    | 160    | 8,817              | 8,476                     |     | 86,030                          | 8,817               |     | 6,646                             |    | 628        | 3,663              |    | -       | 4,140             | 127,37           |    | 3,623                     | 15,77       |    | 19,398           | 146,775                 |
| Processing fees               |    | 54     | 742                | 228                       |     | 389                             | 902                 |     | 249                               |    | 335        | 116                |    | 125     | 105               | 3,24             |    | 482                       | 23,57       |    | 24,053           | 27,298                  |
| Rent                          |    | 1,150  | 15,909             | 4,888                     |     | 8,338                           | 19,359              |     | 4,792                             |    | 7,188      | 2,396              |    | 2,683   | 1,533             | 68,23            | 16 | 10,350                    | 17,25       | )  | 27,600           | 95,836                  |

18,866

1,046

2,229

97

349

32

1,715

31,294

\$ 79,617 \$ 574,614 \$ 345,822 \$ 290,013 \$ 711,911 \$ 187,414 \$ 189,568 \$ 327,334 \$ 435,175 \$ 97,934 \$ 3,239,402 \$ 441,555 \$ 631,828 \$ 1,073,383 \$ 4,312,785

391

456

36

3,794

73,929

11,619

177,326

917

10,528

25,106

482

1,401

2,322

30,373

964

47,905

2,717

18,876

232

49,306

5,039

49,249

3,794

123,235

16,658

2,113

226,575

227

15

10,154

2,316

214

11,870

Shop PFF merchandise

Total functional expenses

Special events

Telephone

Travel

Utilities

1,214

9,053

112

3,144

712

66

33,801

33,688

2,818

18,337

260

650

698

10,385

35,139

#### Statements of Functional Expenses

2013 RESTATED December 31,

|                                 |          |                        |                          |                           | PROGRAM             |                                       |            |           |                   |                  |                           |             |                  | SUPPORT               |  |  |  |  |
|---------------------------------|----------|------------------------|--------------------------|---------------------------|---------------------|---------------------------------------|------------|-----------|-------------------|------------------|---------------------------|-------------|------------------|-----------------------|--|--|--|--|
|                                 | Advocacy | Care Center<br>Network | International<br>Program | Outreach and<br>Awareness | Patient<br>Registry | Physician<br>and Patient<br>Education | PFF Summit | Research  | Support<br>Groups | Program<br>Total | Management<br>and General | Fundraising | Support<br>Total | Organizatior<br>Total |  |  |  |  |
| Salaries and wages              | \$ -     | \$ 269,258             | \$ 57,515                | \$ 42,445                 | \$ 193,462          | \$ 15,717                             | \$ 275,134 | \$ 12,794 | \$ 7,483          | \$ 873,808       | \$ 113,655                | \$ 244,775  | \$ 358,430       | \$ 1,232,23           |  |  |  |  |
| Payroll taxes                   | -        | 18,870                 | 4,031                    | 2,975                     | 13,558              | 1,101                                 | 19,232     | 897       | 524               | 61,188           | 11,223                    | 17,154      | 28,377           | 89,56                 |  |  |  |  |
| Accounting                      | -        | =                      | -                        | -                         | -                   | =                                     | -          | -         | -                 | -                | 17,800                    | =           | 17,800           | 17,80                 |  |  |  |  |
| Advertising                     | -        | 7,255                  | 10,349                   | 9                         | -                   | 17,719                                | 55,685     | 5,301     | -                 | 96,318           | 25,053                    | 7,363       | 32,416           | 128,73                |  |  |  |  |
| Bank fees                       | -        | -                      | 280                      | -                         | -                   | -                                     | 80         | 5         | -                 | 365              | 989                       | 19          | 1,008            | 1,3                   |  |  |  |  |
| Consulting                      | -        | 87,721                 | 44,848                   | 15,423                    | 629                 | 4,629                                 | 38,562     | 1,542     | 24                | 193,378          | 69,792                    | 12,155      | 81,947           | 275,32                |  |  |  |  |
| Contributions in-kind           | =        | 952                    | -                        | -                         | =                   | -                                     | =          | -         | -                 | 952              | 13,055                    | 38,636      | 51,691           | 52,64                 |  |  |  |  |
| Depreciation                    | =        | -                      | -                        | 29                        | -                   | -                                     | -          | 986       | =                 | 1,015            | 12,517                    | 209         | 12,726           | 13,74                 |  |  |  |  |
| Dues and subscriptions          | =        | -                      | -                        | -                         | =                   | 2,469                                 | 50         | 6,369     | -                 | 8,888            | 3,345                     | 2,235       | 5,580            | 14,46                 |  |  |  |  |
| Fundraising                     | =        | -                      | -                        | -                         | -                   | -                                     | -          | -         | =                 | -                | 271                       | -           | 271              | 27                    |  |  |  |  |
| Grants                          | =        | 35,000                 | 5,590                    | =                         | =                   | 6,000                                 | 5,000      | 577,450   | 6,000             | 635,040          | -                         | -           | -                | 635,04                |  |  |  |  |
| Insurance                       | =        | 16,376                 | 3,498                    | 2,582                     | 11,766              | 956                                   | 17,354     | 778       | 455               | 53,765           | 6,775                     | 14,887      | 21,662           | 75,42                 |  |  |  |  |
| Internet service                | =        | 1,015                  | 217                      | 160                       | 730                 | 59                                    | 1,038      | 48        | 28                | 3,295            | 429                       | 923         | 1,352            | 4,64                  |  |  |  |  |
| Legal                           | 920      | 10,346                 | 1,760                    | -                         | =                   | 920                                   | 680        | 920       | -                 | 15,546           | 42,210                    | 3,820       | 46,030           | 61,57                 |  |  |  |  |
| Meetings and conferences        | =        | 5,120                  | 6,537                    | 264                       | 1,162               | 3,748                                 | 248,235    | 3,464     | 45                | 268,575          | 18,936                    | 88,532      | 107,468          | 376,04                |  |  |  |  |
| Moving expenses                 | =        | -                      | -                        | -                         | -                   | -                                     | -          | -         | =                 | -                | 14                        | -           | 14               | 1                     |  |  |  |  |
| Office supplies                 | =        | 5,767                  | 1,394                    | 1,111                     | 4,116               | 1,324                                 | 9,562      | 1,225     | 159               | 24,658           | 2,103                     | 6,660       | 8,763            | 33,42                 |  |  |  |  |
| Organization fees               | =        | -                      | -                        | -                         | -                   | -                                     | -          | -         | -                 | -                | 3,415                     | 1,902       | 5,317            | 5,31                  |  |  |  |  |
| Outside services                | =        | 27,041                 | 83,542                   | 452                       | 2,063               | 572                                   | 15,312     | 8,386     | 80                | 137,448          | 1,772                     | 15,509      | 17,281           | 154,72                |  |  |  |  |
| Postage                         | =        | 4,668                  | 8,402                    | 1,027                     | 3,306               | 14,270                                | 24,810     | 986       | 133               | 57,602           | 1,904                     | 26,808      | 28,712           | 86,31                 |  |  |  |  |
| Printing                        | =        | 182                    | 31,281                   | =                         | =                   | 33,373                                | 20,010     | 41        | -                 | 84,887           | 27,350                    | 22,691      | 50,041           | 134,92                |  |  |  |  |
| Processing fees                 | =        | -                      | 127                      | =                         | =                   | 40                                    | -          | 8         | -                 | 175              | 8                         | 33,104      | 33,112           | 33,28                 |  |  |  |  |
| Physician and patient education | =        | -                      | _                        | =                         | =                   | 3,398                                 | _          | _         | -                 | 3,398            | -                         | -           | -                | 3,39                  |  |  |  |  |
| Rent                            | =        | 20,045                 | 4,861                    | 3,219                     | 13,631              | 1,378                                 | 21,803     | 1,415     | 616               | 66,968           | 10,961                    | 18,691      | 29,652           | 96,62                 |  |  |  |  |
| Shop PFF merchandise            | =        | -                      | 1,234                    | 7,960                     | =                   | 2,378                                 | 1,317      | -         | =                 | 12,889           | -                         | 194         | 194              | 13,08                 |  |  |  |  |
| Special events                  | =        | =                      | 1,547                    | =                         | =                   | -                                     | 9,669      | 7,906     | =                 | 19,122           | =                         | 30,792      | 30,792           | 49,91                 |  |  |  |  |
| Telephone                       | =        | 2,426                  | 518                      | 382                       | 1,743               | 329                                   | 2,479      | 731       | 67                | 8,675            | 221                       | 2,206       | 2,427            | 11,10                 |  |  |  |  |
| Travel                          | 2,242    | 42,386                 | 17,833                   | 2,380                     | -                   | 39,874                                | 90,040     | 17,517    | -                 | 212,272          | 38,735                    | 19,748      | 58,483           | 270,75                |  |  |  |  |
| Utilities                       | =        | -                      | -                        | =                         | =                   | -                                     | · -        | _         | -                 | _                | 903                       | -           | 903              | 90                    |  |  |  |  |

## Statements of Cash Flows

| December 31,  | 2014                    | 2013 |                         |  |
|---|-------------------------|------|-------------------------|--|
|   |                         |      | RESTATED                |  |
| Operating Activities  |                         |      |                         |  |
| Change in net assets  | \$<br>1,114,042         | \$   | (176,287)               |  |
| Adjustments to reconcile change in net assets to net                            |                         |      |                         |  |
| cash from (for) operating activities:   |                         |      |                         |  |
| Donated securities  | (33,743)                |      | (3,575)                 |  |
| Depreciation and amortization   | 31,830                  |      | 13,741                  |  |
| Realized loss on investments  | -                       |      | 10,492                  |  |
| Unrealized gain on investments  | (10,882)                |      | (16,182)                |  |
| (Increase) decrease in:   |                         |      |                         |  |
| Accounts receivable   | 34,888                  |      | (5,380)                 |  |
| Contributions receivable  | (279,779)               |      | 142,120                 |  |
| Pledges receivable  | (276,765)               |      | (80,000)                |  |
| Prepaid expenses  | (47,345)                |      | 20,179                  |  |
| Accrued interest receivable   | -                       |      | 7,264                   |  |
| Deposits  | -                       |      | 4,255                   |  |
| Increase (decrease) in:   |                         |      |                         |  |
| Accounts payable  | (243,027)               |      | 281,244                 |  |
| Grants payable  | 190,000                 |      | 132,500                 |  |
| Accrued liabilities   | 147,148                 |      | (12,639)                |  |
| Deferred revenue  | 6,601                   |      | -                       |  |
| Deferred rent   | 907                     |      | 13,593                  |  |
| Net cash from operating activities  | 633,875                 |      | 331,325                 |  |
| Investing Activities  |                         |      |                         |  |
| Investing Activities  Proceeds from sale or maturity of cortificates of deposit | 2 252 772               |      | 2,567,622               |  |
| Proceeds from sale or maturity of certificates of deposit                       | 2,253,772               |      |                         |  |
| Purchases of certificates of deposit  Purchases of property and equipment       | (2,263,723)<br>(12,739) |      | (2,255,351)<br>(14,109) |  |
| Investment in website   | (65,156)                |      | (14, 107)               |  |
| Not each for (from) investing activities  | (07.04/)                |      | 200 1/2                 |  |
| Net cash for (from) investing activities  | (87,846)                |      | 298,162                 |  |

## **Statements of Cash Flows**

| December 31,                               |    | 2013      |    |           |  |  |
|--|----|-----------|----|-----------|--|--|
|  |    |           |    | RESTATED  |  |  |
| Financing Activities                       |    |           |    |           |  |  |
| Repayment of capital lease obligation      | \$ | (4,692)   | \$ | -         |  |  |
| Net cash for financing activities          |    | (4,692)   |    | <u>-</u>  |  |  |
| Net increase in cash                       |    | 541,337   |    | 629,487   |  |  |
| Cash, beginning of year                    |    | 1,298,224 |    | 668,737   |  |  |
| Cash, end of year                          | \$ | 1,839,561 | \$ | 1,298,224 |  |  |
| Supplemental Cash Flow Disclosure          |    |           |    |           |  |  |
| Cash paid during the year for:<br>Interest | \$ | 2,400     | \$ | -         |  |  |
| Supplemental Non-Cash Financing Disclosure |    |           |    |           |  |  |
| Assets purchased through capital leases    | \$ | 26,480    | \$ | -         |  |  |

### **Notes to Financial Statements**

### 1. Summary of Significant Accounting Policies

#### Nature of Activities

The mission of Pulmonary Fibrosis Foundation (the Organization) is to serve as the trusted resource for the pulmonary fibrosis (PF) community by raising awareness, providing disease education and funding research. The Organization works diligently to foster conversations between everyone affected by pulmonary fibrosis, including those living with the disease, the medical and research community, and industry.

#### Basis of Presentation

The accompanying financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as recommended in the American Institute of Certified Public Accountants' Audit and Accounting Guide for Not-for-Profit Organizations.

The net assets of the Organization are classified as follows:

Unrestricted, which represents the portion of expendable net assets that are available for operations.

Temporarily restricted, which represents a portion of net assets restricted by the donors for medical research to find a cure for pulmonary fibrosis and patient education. Upon satisfaction of the restriction, a reclassification is made to unrestricted net assets.

#### Cash and Cash Equivalents

The Organization considers highly liquid investments with maturities of three months or less as cash equivalents. Cash and cash equivalents also include \$51,149 and \$0 as of December 31, 2014 and 2013, respectively, of amounts due from commercial credit card companies, such as Visa, MasterCard, and American Express, which are generally received within a few days of the related transaction and related to contributions.

#### Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Investments**

Investments in marketable securities, mutual funds and bonds are reported at fair value based upon market quotations. Investments in certificates of deposit are reported at cost plus interest

### **Notes to Financial Statements**

accrued which approximates market value. Donated investments are reflected as contributions at their fair values at date of receipt and totaled approximately \$33,743 and \$3,575 for the years ended December 31, 2014 and 2013, respectively. Realized and unrealized gains and losses are included in the accompanying statements of activities. Money market accounts that are held in a portfolio at the same institution as other investments are classified as investments.

### Contributions Receivable

Contributions that are mailed by the donor before year end, but not received until after year end are included as contributions receivable.

### Allowance for Doubtful Accounts

The Organization recognizes an allowance for losses on accounts receivable and contributions receivable in an amount equal to the estimated probable losses net of recoveries. The allowance is based on an analysis of historical bad debt experience, current receivables aging, and expected future write-offs, as well as an assessment of specific identifiable customer accounts considered at risk or uncollectible. The expense associated with the allowance for doubtful accounts is recognized as program expense. As of December 31, 2014 and 2013, management has determined that no allowance for doubtful accounts is deemed necessary.

#### Pledges Receivable

Unconditional promises to give are recognized as revenues or gains in the period received and as assets depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

### Property and Equipment

Property and equipment are carried at cost if purchased or fair value if contributed. Depreciation is computed using the straight-line method over 3-5 years for computer hardware and software. The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$500.

Maintenance and repairs are expensed as incurred. When property and equipment are retired or otherwise disposed of, the costs and related accumulated depreciation are removed from the respective accounts and any gain or loss on disposition is credited or charged to operations.

#### Website

The Organization incurred \$65,156 of website development costs during the year ended December 31, 2014. Under ASC 350, these costs are able to be recognized as an intangible asset, and are being amortized using the straight-line method over 5 years. Amortization expense was \$9,773 for the year ended December 31, 2014.

### **Notes to Financial Statements**

Amortization expense for the next five years is expected to be as follows:

#### Year ending December 31,

| 2015 | \$<br>13,031 |
|------|--------------|
| 2016 | 13,031       |
| 2017 | 13,031       |
| 2018 | 13,031       |
| 2019 | 3,259        |
|      | \$<br>55,383 |

#### Deferred Rent

Rent expense on non-cancelable leases containing known future scheduled rent increases or free rent periods is recorded on a straight-line basis over the respective lease term. The lease term begins when the Organization has right to control the use of the leased property and includes the initial non-cancelable lease term plus any periods covered by renewal options that the Organization is reasonably assured of exercising. The difference between rent expense and rent paid is accounted for as deferred rent and is amortized over the lease term.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

### **Advertising**

Advertising costs are expensed as incurred. Advertising expense was \$55,744 and \$128,734 for the years ended December 31, 2014 and 2013, respectively.

### Income Taxes

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, except for net income derived from unrelated business activities. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under IRC Section 509(a).

### **Notes to Financial Statements**

The Organization's income tax filings are subject to audit by various taxing authorities. The Organization's open audit periods are 2011 through the current year. In evaluating the Organization's activities, management believes its position of tax-exempt status is based on current facts and circumstances and there have been no uncertain positions taken related to recording income taxes. In the opinion of management there are no activities unrelated to the purpose of the Organization and therefore no tax is to be recognized for the years ended December 31, 2014 and 2013.

It is the policy of the Organization to include in management and general expenses penalties and interest assessed by income taxing authorities. There are no penalties or interest from taxing authorities included in management and general expenses for the years ended December 31, 2014 and 2013.

### Functional Allocation of Expenses

In the statements of functional expenses, the costs which are directly associated with a particular program or supporting service are charged to that functional category. Additionally, certain costs have been allocated among the programs and supporting services benefited based on staff time devoted to the functional areas or other appropriate allocation methods determined by management.

#### Reclassifications

Certain items in the financial statements as of and for the year ended December 31, 2013 have been reclassified for presentation purposes. Such reclassification had no impact on the change in net assets.

### Subsequent Events

Subsequent events were evaluated through July 29, 2015, which is the date the financial statements were available to be issued.

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### **Notes to Financial Statements**

#### 2. Fair value measurements

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets:
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There are no changes in valuation methodologies during the years ended December 31, 2014 and 2013.

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## **Notes to Financial Statements**

Fair values of assets measured on a recurring basis were as follows:

| December 31, | ecem | De | ember 31, | 201 | 4 |
|--------------|------|----|-----------|-----|---|
| December 31, | ecem | De | ember 31, | 201 |   |

|                               | Level 1    | Level 2      | Level 3  | Total        |
|-------------------------------|------------|--------------|----------|--------------|
| Assets                        |            |              |          |              |
| Money market                  | \$ 4,170   | \$ -         | \$ -     | \$ 4,170     |
| Certificates of deposit       | -          | 2,259,537    | -        | 2,259,537    |
| Mutual funds:                 |            |              |          |              |
| DFA emerging markets fund     | 4,232      | -            | -        | 4,232        |
| T Rowe Price Equity Income    | 2,493      | -            | -        | 2,493        |
| Total mutual funds            | 6,725      | -            | -        | 6,725        |
| Bonds                         | 5,022      | -            | -        | 5,022        |
| Equities:                     |            |              |          |              |
| U.S. Common Stocks            |            |              |          |              |
| Consumer goods (donated gift) | 22,706     | -            | -        | 22,706       |
| Healthcare (donated gift)     | 58,137     | -            | -        | 58,137       |
| Investments (donated gift)    | 5,255      | -            | -        | 5,255        |
| Services (donated gift)       | 2,735      | -            | -        | 2,735        |
| Technology (donated gift)     | 28,984     | -            | -        | 28,984       |
| Utilities (donated gift)      | 1,199      | -            | -        | 1,199        |
| Total equities                | 119,016    | <u>-</u>     | <u>-</u> | 119,016      |
|                               | \$ 134,933 | \$ 2,259,537 | \$ -     | \$ 2,394,470 |

| December 31,   | 2013 |
|----------------|------|
| Decerinaci 31, | 2010 |

|                            | _evel 1      | Level 2         | Level 3 | Total           |
|----------------------------|--------------|-----------------|---------|-----------------|
| Assets                     |              |                 |         |                 |
| Money market               | \$<br>3,246  | \$<br>-         | \$<br>- | \$<br>3,246     |
| Certificates of deposit    | -            | 2,252,141       | -       | 2,252,141       |
| DFA emerging markets fund  | 4,387        | -               | -       | 4,387           |
| Equities:                  |              |                 |         |                 |
| U.S. Common Stocks         |              |                 |         |                 |
| Healthcare (donated gift)  | 49,534       | -               | -       | 49,534          |
| Investments (donated gift) | 2,490        | -               | -       | 2,490           |
| Services (donated gift)    | 1,611        | -               | -       | 1,611           |
| Technology (donated gift)  | 25,446       | -               | -       | 25,446          |
| Utilities (donated gift)   | 1,039        | -               | -       | 1,039           |
| Total equities             | 80,120       | -               | -       | 80,120          |
|                            | \$<br>87,753 | \$<br>2,252,141 | \$<br>- | \$<br>2,339,894 |

### **Notes to Financial Statements**

### 3. Concentration of Credit Risk

The Organization maintains the majority of its cash at a several financial institutions. All deposit accounts at Federal Deposit Insurance Corporation (FDIC) insured institutions are insured up to \$250,000. At times during the year, the Organization's bank balances may have exceeded the federally insured limits; however, it has not experienced any losses with respect to its bank balances in excess of government provided insurance.

Investments in certificates of deposit at FDIC-insured institutions are insured up to \$250,000 per institution.

The Organization maintains reserve cash at a brokerage firm. This account is insured by the Securities Investor Protection Corporation up to \$500,000 including a maximum of \$250,000 for claims for cash and additional coverage is provided by the brokerage firm. At December 31, 2014 and 2013, the Organization has no uninsured cash investment balances at brokerage firms.

As of December 31, 2014 and 2013, 87% and 79% of total revenue was from contributions and sponsorships and 45% and 32% of total revenue was from two donors, respectively. As of December 31, 2014, 98% of total pledges receivable was from two donors and as of December 31, 2013, 100% of total pledges receivable was from one donor. As of December 31, 2014, 75% of total contribution receivables was from one donor.

### 4. Property and Equipment

The costs of the Organization's property and equipment were as follows:

| December 31,  | 2014                     | 2013                     |
|---|--------------------------|--------------------------|
| Computer hardware and software<br>Less accumulated depreciation | \$<br>85,889<br>(48,582) | \$<br>46,670<br>(26,525) |
|   | \$<br>37,307             | \$<br>20,145             |

Depreciation expense for the years ended December 31, 2014 and 2013 was \$22,057 and \$13,741, respectively.

### 5. Pledges Receivable

The Organization has received a number of letters of intent to contribute to the Organization. These amounts are classified as temporarily restricted until received. The total amount of these pledges receivable was \$356,765 and \$80,000 as of December 31, 2014 and 2013, respectively and are receivable in less than one year.

The Organization is the recipient of a conditional pledge receivable over the next four years. The pledge is a \$0.10 to \$1 matching grant up to \$700,000 for funds raised by the Organization from

### **Notes to Financial Statements**

other contributors to support the Care Center Network and Patient Registry programs. The Organization has up to four years to raise funds to meet the pledged amount of \$700,000. Included in total pledges receivable is the matching pledge of \$251,300 and \$80,000 as of December 31, 2014 and 2013, respectively, which represents the portion of the contingency which has been met.

### 6. Capital Lease Obligation

The Organization entered into a capital lease to purchase two copiers with Proven Business Systems commencing on April 30, 2014 and expiring on June 30, 2017. The fair market value of the copiers is \$26,480 with accumulated depreciation of \$6,111. There are monthly installments of \$788 due monthly with an imputed annual interest rate of 13.1%.

Maturities of long-term debt are as follows:

Year ending December 31,

| 2015                                     | \$<br>9,456  |
|--|--------------|
| 2016                                     | 9,456        |
| 2017                                     | 7,111        |
|  | 26,023       |
| Less: Imputed interest on capital leases | (4,235)      |
|  | \$<br>21,788 |

### 7. Temporarily Restricted Net Assets

The following items were temporarily restricted due to either use or time restrictions:

| December 31,                | 2014         | 2013 |         |
|-----------------------------|--------------|------|---------|
| Prooducey Poltol 2015       | ¢ 44.020     | ¢    |         |
| Broadway Belts! 2015        | \$ 44,929    | \$   | -       |
| Digital Program Development | 55,383       |      | -       |
| Patient Registry            | 989,082      |      | 380,000 |
| Pledges                     | 98,465       |      | -       |
| Research                    | 37,648       |      | 180,498 |
| Support Groups              | 353,238      |      | -       |
|                             | \$ 1,578,745 | \$   | 560,498 |

### **Notes to Financial Statements**

The following items were released from temporarily restricted net assets due to meeting either use or time restrictions:

| December 31,          | 2014       |    | 2013    |  |
|-----------------------|------------|----|---------|--|
|                       |            |    |         |  |
| International program | \$ -       | \$ | 30,000  |  |
| Patient Registry      | 156,447    |    | 106,749 |  |
| Research              | 150,000    |    | 153,930 |  |
|                       | \$ 306,447 | \$ | 290,679 |  |

### 8. Contributions In-Kind

Donated software and materials are included in contribution in-kind expenses on the statement of functional expense. Such donations are recorded at their estimated fair value at the date of donation. These donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. During the years ended December 31, 2014 and 2013, the Organization received donated software valued at \$17,113 and \$13,055, respectively, donated services valued at \$15,038 and \$0, respectively, and donated materials valued at \$0 and \$39,589, respectively.

### 9. Lease Obligation and Rental Expense

The Organization entered into a lease for office space at 230 East Ohio Street, Chicago, IL, effective November 9, 2012 that expires October 31, 2015. The Organization also entered into a storage lease effective January 10, 2014 that expires October 31, 2015. Rental expense on all leases for the years ended December 31, 2014 and 2013 was \$95,835 and \$96,620, respectively. The Organization is also liable for its proportionate share of property taxes, increased expenses, insurance, utilities, and repairs.

The estimated future minimum rental and lease obligation for the succeeding years under non-cancelable operating leases for the year ending December 31, 2015 is \$92,254.

### 10. Commitments

The Organization has entered into an agreement with a hotel to hold the future PFF Summit. The agreement includes penalties if the Organization breaks the contract. No provision has been made in the financial statements for any contingency relating to the commitment. The Organization made the following commitment for hotel space (includes hotel room cancellation fees):

November 2015 PFF Summit in Washington, DC

### **Notes to Financial Statements**

### 11. Special Events

Revenues and expenses from special events are shown at the gross amounts in the statements of activities. Gross revenue and expense for each event was as follows:

| December 31,         | cember 31, 2014 |            |            |  |
|----------------------|-----------------|------------|------------|--|
|                      | Revenue         | Expense    | Net        |  |
| Broadway Belts! 2014 | \$ 104,006      | \$ 50,183  | \$ 53,823  |  |
| Broadway Belts! 2015 | 44,929          | -          | 44,929     |  |
| Other events         | 422,058         | 19,361     | 402,697    |  |
|                      | \$ 570,993      | \$ 69,544  | \$ 501,449 |  |
| December 31,         |                 | 2013       |            |  |
|                      | Revenue         | Expense    | Net        |  |
| Signature Dinner     | \$ 156,636      | \$ 109,761 | \$ 46,875  |  |
| Broadway Belts!      | 64,625          | 43,895     | 20,730     |  |
| Other events         | 343,653         | 6,635      | 337,018    |  |
|                      | \$ 564,914      | \$ 160,291 | \$ 404,623 |  |

During the years ended December 31, 2014 and 2013, the Organization received donations from events held by third parties in honor of the Organization. The net proceeds of each event are remitted by the third parties to the Organization after the event has been completed. For the Broadway Belts! 2015 event, all sponsorship revenue is included in temporarily restricted net assets as of December 31, 2014 (Note 7).

### 12. Patient Registry Expenses

During the year ended December 31, 2013, the Organization initiated a program focusing on developing an electronic patient registry database. The Organization plans on launching the registry in the next upcoming years. In connection with the development of this program, the Organization has incurred expenses of \$246,166 from unrestricted cash reserves for the year ended December 31, 2013, thus creating an operating deficit. This deficit was planned by the Organization in connection with the Board of Directors authorizing up to \$500,000 of unrestricted funds to be used towards this endeavor.

### **Notes to Financial Statements**

### 13. Retirement Plan

On January 1, 2014, the Organization introduced a 401(k) salary reduction plan that covers all full-time employees. Contributions are made by the employees at an amount or percentage of their salary not to exceed applicable IRS limits. The Organization contributes 3% of the employee's base salary into the Plan, irrespective of the employee's level of deferral. During the years ended December 31, 2014 and 2013, the Organization made employer contributions to the plan of \$35,807 and \$0, respectively.

#### 14. Restatement

The Organization recorded grant expense related to 2013 in 2014, which affected both grants payable and the expense account. As a result, the financial statements for the year ended December 31, 2013 were restated to reflect these changes in grants payable and grant expense. The restatement resulted in grants payable increasing and net assets decreasing as a result of the additional expense of \$132,500.

|                         | 2013       |            |            |
|-------------------------|------------|------------|------------|
|                         | Previously |            | 2013       |
|                         | Reported   | Adjustment | Restated   |
|                         |            |            |            |
| Grants payable          | \$ -       | \$ 132,500 | \$ 132,500 |
| Net assets, end of year | 3,617,018  | (132,500)  | 3,484,518  |
| Grant expense           | 502,540    | 132,500    | 635,040    |
| Change in net assets    | (43,787)   | (132,500)  | (176,287)  |